



**W.T. RICH COMPANY, INC.**  
CELEBRATING 50 YEARS OF EXCELLENCE 1968 - 2018

March 7, 2018

Pinck & Co., Inc.  
98 Magazine Street  
Boston, MA 02119

Attention: Larry Berger

Reference: Pine Grove School  
191 Main Street, Rowley MA 01969

Subject: Letter of Recommendation No. 6 for File Trade Bidders

Dear Larry,

W.T. Rich Company hereby recommends that contracts be awarded to the following Trade Contractors as stated in the table below. The scope of work to be awarded is defined by the Pine Grove School bid drawings and specifications inclusive of Addenda No. 1 through 4.

Contractor Name	Section No.	Award Amount
Acranom Masonry	04 00 01 – Masonry	\$375,000.00
Capone Iron Corporation	05 00 01 – Miscellaneous Metals & Ornamental Iron	\$201,963.00
Folan Waterproofing Company	07 00 01 – Waterproofing, Damp-proofing, & Caulking	\$243,530.00
Stanley Roofing Company, Inc.	07 00 02 – Roofing & Flashing	\$1,209,000.00
Kapiloff	08 00 02 – Glass & Glazing	\$15,900.00
Joseph Cohn & Son	09 00 02 – Tile	\$193,251.00
K&K Acoustic Ceilings	09 00 03 – Acoustical Tile	\$310,400.00
Pavilion Floors	09 00 05 – Resilient Flooring	\$667,163.00
Homer Contracting Inc.	09 00 07 – Painting	\$283,000.00
<i>Rustic Fire Protection, Inc. -See Note</i>	21 00 00 – Fire Protection	<i>\$462,500.00</i>
E. Amanti & Sons, Inc.	22 00 00 – Plumbing	\$1,048,000.00
E. Amanti & Sons, Inc.	23 00 00 – HVAC	\$3,284,000.00
<i>LeVangie Electric Co., Inc.-See Note</i>	26 00 00 – Electrical	<i>\$3,530,000.00</i>

W.T. Rich Company is requesting approval of these recommendations as these trade bidders are the low received bids, with the following exceptions noted as follows:

- **21 00 00 Fire Protection** – The actual low bid was Northeast Automatic Sprinklers however, they have been disqualified due to required documents missing within their bid.
- **26 00 00 Electrical** – Annese Electrical Services, Inc was the low bidder however, there was a protest by LeVangie Electric for subcontractors listed within the Annese bid as not being DCAM certified. The Attorney General's office has provided some feedback to W.T. Rich and we recommend that it is in the best interest of the project to reject the Annese Electrical Services, Inc. bid and award to LeVangie Electric.

IN WITNESS WHEREOF, the parties to, these present have hereunto set their hands and seals, the Town of Rowley and W.T. Rich Company, Inc. who incur no personal liability by reason of the execution hereof or anything herein contained, on the day and year hereinbefore first written

**OWNERS PROJECT MANAGER, Pinck & Co.**

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

DATE: \_\_\_\_\_

**ARCHITECT, Dore & Whittier Architect's, Inc.**

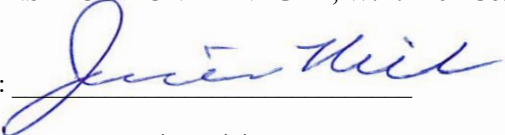
By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

DATE: \_\_\_\_\_

**CONSTRUCTION MANAGER, W.T. Rich Co.**

By: 

Print Name: Jonathan Rich

Title: Chief Executive Officer

DATE: March 7, 2018

**TOWN OF ROWLEY, MA**  
*(Authorized Agent)*

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

DATE: \_\_\_\_\_

LOR No. 6 – Trade Bid LOR

**Pine Grove Elementary School**  
**W.T. Rich Company**  
**TRADE SUB BIDS**



March 1st, 2018

Contractor	WTR BASE Est. (includes Contingencies)	Base Bid	Low Bid	Total Bid (BASE BID)	Bid/WTR Base Estimate delta
<b>SECTION 040001 MASONRY</b>	<b>\$281,125</b>		<b>\$375,000.00</b>		
Acranom Masonry		\$375,000.00		\$375,000.00	(\$93,875.00)
Chapman Waterproofing		\$432,100.00		\$432,100.00	(\$150,975.00)
Costa Brothers Masonry		\$471,000.00		\$471,000.00	(\$189,875.00)
Folan Waterproofing Company				\$0.00	\$281,125.00
LAL Masonry & Construction Inc.				\$0.00	\$281,125.00
Marmelo Bros Construction		\$540,000.00		\$540,000.00	(\$258,875.00)
P.J. Spillane				\$0.00	\$281,125.00
The Waterproofing Company				\$0.00	\$281,125.00
<b>SECTION 050001 MISC ORN IRON</b>	<b>\$281,156</b>		<b>\$201,963.00</b>		
Berlin Steel Construction Co		\$457,200.00		\$457,200.00	(\$176,044.00)
Caprone Iron Corporation		\$201,963.00		\$201,963.00	\$79,193.00
EDM Construction				\$0.00	\$281,156.00
Quinn Brothers of Essex, Inc.		\$694,900.00		\$694,900.00	(\$413,744.00)
Roman Iron Works, Inc.		\$775,000.00		\$775,000.00	(\$493,844.00)
SMJ Metal Co., Inc./ Ralph's Blacksmith Shop		\$579,000.00		\$579,000.00	(\$297,844.00)
Tim's Fabricators				\$0.00	\$281,156.00
United Steel				\$0.00	\$281,156.00
V&G Iron Works, Inc.		\$277,777.00		\$277,777.00	\$3,379.00
Village Forge, Inc.		\$328,500.00		\$328,500.00	(\$47,344.00)
				\$0.00	\$281,156.00

**Pine Grove Elementary School**  
**W.T. Rich Company**  
**TRADE SUB BIDS**



**March 1st, 2018**

Contractor	WTR BASE Est. (includes Contingencies)	Base Bid	Low Bid	Total Bid (BASE BID)	Bid/WTR Base Estimate delta
<b>SECTION 070001 WATERPROOFING, DAMPPROOFING &amp; CAULKING</b>	<b>\$178,501</b>		<b>\$243,530.00</b>		
Beacon Waterproofing & Restoration				\$0.00	\$178,501.00
Chapman Waterproofing		\$254,100.00		\$254,100.00	(\$75,599.00)
Folan Waterproofing Company		\$243,530.00		\$243,530.00	(\$65,029.00)
P.J. Spillane Co., Inc.		\$443,900.00		\$443,900.00	(\$265,399.00)
Superior Caulking & Waterproofing Co., Inc.				\$0.00	\$178,501.00
The Waterproofing Co.		\$318,700.00		\$318,700.00	(\$140,199.00)
<b>SECTION 070002 ROOFING &amp; FLASHING</b>	<b>\$1,490,324</b>		<b>\$1,209,000.00</b>		
Capeway Roofing Systems, Inc.		\$1,232,300.00		\$1,232,300.00	\$258,024.00
Feeley, McAnespie, Inc.		\$1,737,000.00		\$1,737,000.00	(\$246,676.00)
Gibson Roofs, Inc.		\$1,978,000.00		\$1,978,000.00	(\$487,676.00)
Greenwood Industries Inc.				\$0.00	\$1,490,324.00
John F. Shea Co., Inc.				\$0.00	\$1,490,324.00
Rockwell Roofing, Inc.		\$1,843,000.00		\$1,843,000.00	(\$352,676.00)
Stanely Roofing Company, Inc.		\$1,209,000.00		\$1,209,000.00	\$281,324.00
Titan Roofing, Inc.		\$1,247,000.00		\$1,247,000.00	\$243,324.00
<b>SECTION 080002 GLASS &amp; GLAZING</b>	<b>\$23,182</b>		<b>\$15,900.00</b>		
Aluminum & Glass Concepts		\$28,763.00		\$28,763.00	(\$5,581.00)
A&A Window Products, Inc.				\$0.00	\$23,182.00
Chandler Architectural Products, Inc.				\$0.00	\$23,182.00
GVW - Glass & Glazing				\$0.00	\$23,182.00
Kapiloff		\$15,900.00		\$15,900.00	\$7,282.00

**Pine Grove Elementary School**  
**W.T. Rich Company**  
**TRADE SUB BIDS**



**March 1st, 2018**

Contractor	WTR BASE Est. (includes Contingencies)	Base Bid	Low Bid	Total Bid (BASE BID)	Bid/WTR Base Estimate delta
R&R Window Contractors				\$0.00	\$23,182.00
<b>SECTION 090002 TILE</b>	<b>\$157,783</b>		<b>\$193,251.00</b>		
Capital Carpet & Flooring		\$229,425.00		\$229,425.00	(\$71,642.00)
CJM Services, Inc.				\$0.00	\$157,783.00
Commonwealth Tile				\$0.00	\$157,783.00
Joseph Cohn & Son		\$193,251.00		\$193,251.00	(\$35,468.00)
Pavilion Floors		\$258,288.00		\$258,288.00	(\$100,505.00)
West Flooring Covering		\$212,004.00		\$212,004.00	(\$54,221.00)
<b>SECTION 090003 ACOUSTICAL TILE</b>	<b>\$330,568</b>		<b>\$310,400.00</b>		
Central Ceilings		\$366,000.00		\$366,000.00	(\$35,432.00)
Cheviot Corp		\$485,860.00		\$485,860.00	(\$155,292.00)
H Carr & Sons		\$388,800.00		\$388,800.00	(\$58,232.00)
K&K Acoustic Ceilings		\$310,400.00		\$310,400.00	\$20,168.00
<b>SECTION 090005 RESILIENT FLOORING</b>	<b>\$564,129</b>		<b>\$667,163.00</b>		
Capital Carpet Carpet & Flooring		\$689,242.00		\$689,242.00	(\$125,113.00)
CJM Services, Inc.		\$689,500.00		\$689,500.00	(\$125,371.00)
Pavilion Floors		\$667,163.00		\$667,163.00	(\$103,034.00)
West Flooring Covering		\$689,242.00		\$689,242.00	(\$125,113.00)
<b>SECTION 090006 PAINTING</b>	<b>\$344,841</b>		<b>\$283,000.00</b>		
Bello Painting Co., Inc.		\$314,000.00		\$314,000.00	\$30,841.00
Dandis Contracting Inc.		\$287,900.00		\$287,900.00	\$56,941.00
Homer Contracting Inc.		\$283,000.00		\$283,000.00	\$61,841.00

**Pine Grove Elementary School**  
**W.T. Rich Company**  
**TRADE SUB BIDS**



**March 1st, 2018**

Contractor	WTR BASE Est. (includes Contingencies)	Base Bid	Low Bid	Total Bid (BASE BID)	Bid/WTR Base Estimate delta
John W. Egan Company Inc.				\$0.00	\$344,841.00
King Painting, Inc.		\$348,000.00		\$348,000.00	(\$3,159.00)
<b>SECTION 210000 FIRE SUPPRESSION</b>	<b>\$419,151</b>		<b>\$462,500.00</b>		
Carlisle Engineering Inc.				\$0.00	\$419,151.00
Cogswell Sprinkler Co., Inc.		\$594,322.00		\$594,322.00	(\$175,171.00)
E. Amanti & Sons, Inc.				\$0.00	\$419,151.00
Hampshire Fire Protection				\$0.00	\$419,151.00
Northeast Automatic Sprinkler Co., Inc.		\$423,350.00	Disqualified	\$423,350.00	(\$4,199.00)
Rustic Fire Protection, Inc.		\$462,500.00		\$462,500.00	(\$43,349.00)
Simplex Grinnell LP		\$763,000.00		\$763,000.00	(\$343,849.00)
Xcel Fire Protection, Inc.				\$0.00	\$419,151.00
<b>SECTION 220000 PLUMBING</b>	<b>\$1,106,965</b>		<b>\$1,048,000.00</b>		
E. Amanti & Sons, Inc.		\$1,048,000.00		\$1,048,000.00	\$58,965.00
Grasseschi Plumbing & Heating, Inc.				\$0.00	\$1,106,965.00
Harold Brothers		\$2,388,000.00		\$2,388,000.00	(\$1,281,035.00)
Kennedy Mechanical Inc.				\$0.00	\$1,106,965.00
Kneeland Plumbing & Heating, Inc.		\$1,228,000.00		\$1,228,000.00	(\$121,035.00)
N.B. Kenney Company, Inc.				\$0.00	\$1,106,965.00
PJ Dionne Company, Inc.		\$1,440,000.00		\$1,440,000.00	(\$333,035.00)
Robert W. Irvine & Sons				\$0.00	\$1,106,965.00
<b>SECTION 230000 HVAC</b>	<b>\$2,988,147</b>		<b>\$3,284,000.00</b>		
E. Amanti & Sons, Inc.		\$3,284,000.00		\$3,284,000.00	(\$295,853.00)

**Pine Grove Elementary School**  
**W.T. Rich Company**  
**TRADE SUB BIDS**



**March 1st, 2018**

Contractor	WTR BASE Est. (includes Contingencies)	Base Bid	Low Bid	Total Bid (BASE BID)	Bid/WTR Base Estimate delta
General Mechanical Contractors, Inc.				\$0.00	\$2,988,147.00
Harold Brothers		\$4,171,000.00		\$4,171,000.00	(\$1,182,853.00)
N.B. Kenney Company, Inc.				\$0.00	\$2,988,147.00
Thomas E. Snowden, Inc.				\$0.00	\$2,988,147.00
Veterans Development Corporation, Inc.				\$0.00	\$2,988,147.00
<b>SECTION 260000 ELECTRICAL</b>	<b>\$3,278,356</b>		<b>\$3,530,000.00</b>		
Annese Electrical Services, Inc.		\$3,298,000.00	Disqualified	\$3,298,000.00	(\$19,644.00)
Jupiter Electric, Inc.				\$0.00	\$3,278,356.00
LeVangie Electric Co., Inc.		\$3,530,000.00		\$3,530,000.00	(\$251,644.00)
Richard T. Losordo Electrical Services, Inc.				\$0.00	\$3,278,356.00
System Contracting, Inc.				\$0.00	\$3,278,356.00
Wayne J. Griffin Electric, Inc.				\$0.00	\$3,278,356.00
Your Electric Solution, Inc.		\$3,800,000.00		\$3,800,000.00	(\$521,644.00)
				\$0.00	\$3,278,356.00